

Ron Tuell

From: Donnie Fowler <donnae@predpol.com>
Sent: Monday, June 10, 2013 14:31
To: Ron Tuell
Subject: Re: FW: Predictive Policing & Haverhill: Draft Agreement & Set-Up Guide
Attachments: PredPol Predictive Policing Agreement Haverhill MA (2013-05-28).docx; PredPol Haverhill Proposed Terms (2013-05-28).docx; PredPol Department Setup Guide (2013 April).pdf

Follow Up Flag: Follow Up
Flag Status: Completed

Ron -

Great to hear. There's a proposed schedule at the end of the draft contract and pasted below. There is also a set up guide that will let you see some decisions that you will need to make over the next few months.

Let's get the contract approval started through Haverhill's process. Please let me know what questions you still have. I am always happy to talk on the phone.

All the best,
Donnie
415-902-4720

PRELIMINARY PROJECT SCHEDULE FOR HAVERHILL	
Deliverable/Task	Target Date
Signed Agreement	6/28/2013
Kick-off meeting or conference call	on or before 7/12/13
System configuration and data conversion/upload complete	8/2/2013
Go-Live	8/23/2013

On Mon, Jun 10, 2013 at 8:48 AM, Ron Tuell <rtuell@haverhillpolice.com> wrote:

Donnie,

The Chief would like to start moving on this so can we lay out a plan and time table of what needs to be done to move this along?

Thanks,

Ron Tuell

From: Donnie Fowler [<mailto:donne@predpol.com>]
Sent: Friday, May 31, 2013 6:19 PM
To: Ron Tuell
Subject: Predictive Policing & Haverhill: Draft Agreement & Set-Up Guide

Ron -

Looking forward to working with you. To get things moving, please find:

1. Revised Proposal for a Two Year Contract at \$25,000 per year plus a one-time set up fee of \$5,000
2. Draft Contract Between Haverhill & PredPol
3. PredPol's Short Set-Up Guide & Set-Up Form (so you can plan for the tech integration & training)

We are especially happy to meet your interest in using our traffic incident tool. Haverhill will join a small number of other cities that are the first to receive and use this, so we ask that you join a public announcement when we get the paperwork and training completed.

Once we get the contract completed, we can schedule the first technology integration call and really get things moving.

All the best,

Donnie

Donnie Fowler

[415-902-4720](#) cell

predpol.com

On Tue, May 28, 2013 at 6:08 AM, Ron Tuell <rtyuell@haverhillpolice.com> wrote:

Donnie,

Can we get this ball rolling so that when the Chief comes back from Vacation can have prepared for him. Let me know what you need from me to get this moving.

Thanks,

Ron T.

From: dfowler@gmail.com [mailto:dfowler@gmail.com]
Sent: Wednesday, May 22, 2013 11:23 AM

To: Ron Tuell
Subject: Re: Information

Ron -

I recommend a few steps. You can go through them all or skip a few if you wish.

First, there's the webinar that we have already done.

Second, I can send you a revised proposal if you need it.

Third, I can send you a standard contract or you can direct us to Haverhill's paper requirements & personnel.

Fourth, we schedule a technology integration call and send you a simple checklist of items to get moving. This is followed by executing the tech integration.

Finally, we schedule a command staff training and you all will be up and running.

The technology side of the process can be done in a few days unless your IT team is swamped. It's usually the paperwork approval by cities that pushes things out weeks or even months.

Please let me know if you have any questions. I can get the checklist to you today if you want it.

Thanks,
Donnie
[415-902-4720](tel:415-902-4720)

Donnie Fowler
[415.902.4720](tel:415.902.4720)

From: Ron Tuell <rtuell@haverhillpolice.com>

Date: Wed, 22 May 2013 10:48:00 -0400

To: 'dfowler@gmail.com'<dfowler@gmail.com>

Subject: RE: Information

Donnie,

What do we need to do to get the ball rolling on this solution?

Ron T.

From: dfowler@gmail.com [mailto:dfowler@gmail.com]

Sent: Tuesday, May 21, 2013 2:54 AM

To: Ron Tuell; 'Donnie Fowler'

Subject: Re: Information

Ron -

The answers to both your questions is "yes". Traffic is included and we can work out a two-year commitment.

All the best,

Donnie

Donnie Fowler

[415.902.4720](tel:415.902.4720)

From: Ron Tuell <rtuell@haverhillpolice.com>

Date: Mon, 20 May 2013 15:42:00 -0400

To: 'Donnie Fowler'<dонnie@predpol.com>

Subject: RE: Information

Donnie,

I ran this by the chief and he had a couple of questions.

1. Will this also do traffic accidents?
2. If we were to go live he would like to know if we could commit to only two years at first?

Sorry for the delays, end of year stuff,

Ron Tuell

IT Manager/Crime Analyst

Haverhill Police Department

40 Bailey Blvd

Haverhill, MA 01830

978-722-1576

www.haverhillpolice.com

From: Donnie Fowler [<mailto:donnie@predpol.com>]
Sent: Monday, April 29, 2013 5:20 PM
To: Ron Tuell
Subject: Re: Information

Ron -

Good to talk with you today. As a follow-up, here are a few items as you consider predictive policing.

I. CONTACTS AT SANTA CRUZ POLICE DEPARTMENT

Rick

Martinez, Deputy Chief

martinez@cityofsantacruz.com

[831-420-5800](tel:831-420-5800)

Zach

Friend, just left as crime analyst after election to SC County board of supervisors
zach.friend@gmail.com

[831-239-3789](tel:831-239-3789)

II. LOGIN FOR SANTA CRUZ PREDICTIONS

<https://demo.predpol.com/>

user name is try@predpol.com

pass is advanced74policing

II. PROPOSED TERMS FOR HAVERHILL

attached:

\$25,000 / year + one-time set-up charge of \$5,000

no other costs for new hardware, hiring, or training

Thanks again for your interest. I look forward to talking again soon or seeing you when I make a trip to New England soon.

All the best,

Donnie

On Wed, Mar 27, 2013 at 1:03 PM, Donnie Fowler <donnae@predpol.com> wrote:

Ron -

It's good to hear from you and thanks for reaching out about predictive policing. I have included some background information in this email and the next one. And, yes, we will be at the IACP show in Philadelphia in October, but probably in New England before then.

I would be happy to host a webinar (about 45 minutes) if you are interested in knowing more or to just get on the phone with you.

I also want to provide you the contact information for a fellow crime analyst in Santa Cruz, California, the first city to deploy predictive policing and, along with Los Angeles, one of the two cities to create it. Feel free to reach out to him at your convenience.

Santa Cruz Police Department

Zach Friend, just left as crime analyst to join county board of supervisors

zach.friend@gmail.com

[831-239-3789](tel:831-239-3789)

All the best,

Donnie Fowler

[415-902-4720](tel:415-902-4720) cell

predpol.com

On Wed, Mar 27, 2013 at 7:15 AM, Ron Tuell <rtuell@haverhillpolice.com> wrote:

To whom it may concern,

My chief has request that I get more information and pricing about this product. Also wondering if you will be at National Chief's show in Philly in October?

Thank you in advance,

Ron Tuell

IT Manager/Crime Analyst

Haverhill Police Department

40 Bailey Blvd

Haverhill, MA 01830

[978-722-1576](#)

[www.haverhillpolice.com](#)

<PredPol Department Setup Guide (2013 April).pdf>

<PredPol Set Up Form BLANK (2013 April).xls>

<PredPol Predictive Policing Agreement Haverhill MA (2013-05-28).docx>